



Industry: Mining

- A mining plant was in a breakdown situation and needed to order four sprockets.
- Martin pulled parts from inventory within an hour and had them ready for pickup.



Why Martin?

Inventory. We maintain large inventories to ensure superior service to all customers.

That Personal Touch. When you call Martin a real person will answer your call every time.

Complete Manufacturer. We manufacture what we sell, which means we control the quality, inventory levels, deliveries and the cost of our products.

After-Hour Emergencies. Each of our locations have people on call for stock, altered and made to order products 24 hours a day, 7 days a week, 365 days a year.

Superior Field Support. We have field professionals who understand our products, processes, and services. They are available to help better match our offerings with your specific needs.

Challenge

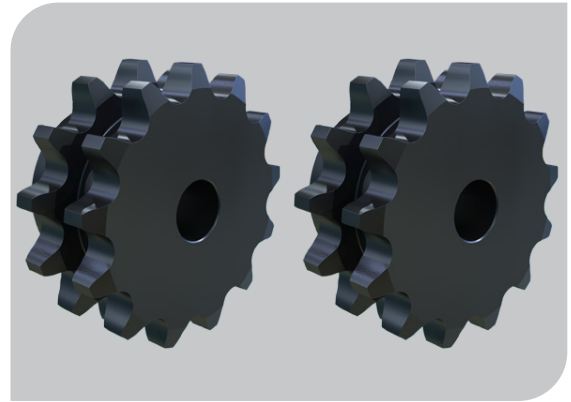
- A mining company had a broken-down machine and needed four D120B13 sprockets as soon as possible to minimize any further loss of production.

Solution

- Martin was able to open up after hours and pull the sprockets off the shelf. The sprockets were placed in the drop box for the customer to pick up within the hour.

Impact

- Martin's after-hours service combined with a large on-hand inventory in multiple locations means the customer was able to pick up the parts and get the plant up and running quickly.



Bottom-Line Results

Downtime Avoidance

(32.00 Anticipated Hours of Downtime - 8.00 Actual Hours of Downtime) X \$2575.22 Downtime Cost per Hour X 1 Line(s)/Machine(s)

Documented Cost Savings
\$61,805

Learn more about Martin and Power Transmission & Material Handling solutions at:
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